

Presentations Agenda

		(Colorado Springs Utilities - Supplier D	ay 2022 Agenda
Start	Finish	Duration	Agenda Item	Presenter
7:00	8:30	1:30	Check-In / Networking Breakfast	
8:30	8:45	:15	Supplier Day Welcome & Agenda Review	Mike Francolino Chief Customer and Corporate Services Officer
8:45	9:00	:15	CSU Board Welcome	Yolanda Avila Board Member
9:00	9:45	:45	Capital Programs Overview	Lisa Barbato Chief System's Planning & Project Officer Joe Awad General Manager-Planning and Engineering
9:45	10:30	:45	Technology Program Overview	Larry Dunn General Manager - Information Technology
10:30	10:45	:15	Break	
10:45	11:30	:45	Operational Program Overview	Somer Mese General Manager - Operations
11:30	12:00	:30	Procurement Overview	Rich Norton Interim General Manager - Supply Chain
12:00	12:15	:15	Final Comments	Mike Francolino Chief Customer and Corporate Services Officer
12:15	1:00	:45	Lunch	
1:00	3:00	2:00	Breakout Sessions	Heritage, Learning Center and Carson Rooms



Yolanda Avila

Colorado Springs Utilities Board Member District 4 and Event Sponsor



Joe Awad General Manager Planning & Engineering Capital Programs Overview

Capital Programs Overview

- SPP Division Organization
 - Systems Planning & Projects (SPP) Division
 - Engineering & Project Management across all four service lines (Electric, Gas, Water, Wastewater), and Technology projects.
 - Orchestrate expenditure of Capital Improvements for Colorado Springs Utilities
- Projected 5-year capital expenditures are roughly \$400M annually

Service	Duoi est Nome	Contract	Engineering	Specialty Services	Surveying	Civil	Structural	Concrete / Masonry	Materials Fabrication	Process / Mechanical	Building / Mechanical	Electrical	Control		2022			20	23	
Sen	Project Name	Value	Engin	Specialty	Surve	Ċ	Struc	Concrete,	Materials F	Process / N	Building / [Elect	Instr. &	Q2	Q3	Q4	Q1	Q2	Q3	Q4
	Flying Horse Substation Series Reactor - Design	*	•											IFB						
	Flying Horse Substation Series Reactor - Construction	\$				•	•					•			IFB					
	Central Substation - Design	\$	•	•	•	•	•					•	•	RFP						
	Central Substation - Construction	\$\$\$\$				•	•	•	•		•	•	•					RFP		
	Fuller Substation - Construction	\$\$				•	•	•	•			•	•	RFP						
	Kettle Creek Substation Expansion - Construction	\$\$				•	•	•	•						RFP					
	Nixon Subsation Equipment Replacements	\$\$				•		•								RFP				
	Green Mountain Substation - Construction	\$\$				•	•	•	•	•	•						RFP			
electric	Claremont Substation - Construction	\$\$				•	•	•	•			•	•						RFP	
elec	URP-010 Overhead Conversion (Downtown)	\$\$										•						RFP		
	URP-004 Overhead Conversion (Academy Boulevard South)	\$\$										•						RFP		
	URP-023 Overhead Conversion (Pikes Peak and Institute)	\$\$										•							RFP	
	600A Line Extension Briargate Pkwy to Black Forest Rd	\$						•				•		RFP						
	600A Line Extension Briargate Pkwy across Woodmen	\$						•				•			RFP					
	600A Line Extension Banning Lewis Pkwy Dublin to Stetson Hills	\$						•				•			RFP					
	600A Line Extension Marksheffl to Meadowworks	\$						•				•		RFP				_		
	600A Line Extension Marksheffl to Kenosha Cowpoke Rd	\$						•				•			RFP					
	600A Line Extension Dublin from Banning Lewis Pkwy to City Limit	\$						•				•					RFP			

Execution

Open solicitation estimated contract value: \$: 100K-1.5M \$\$:1.5M-10M \$\$\$:10M-20M \$\$\$:>20M

Sourced to firms with Master Services Agreements, estimated task order value: * 0-100k ** 100-250k *** 250-400k *** >400K

/ice	Duciost Nove	Contract	Engineering	Specialty Services	Surveying	Civil	Structural	/ Masonry	Materials Fabrication	Process / Mechanical	Building / Mechanical	Electrical	Control		2022			20	23	
Service	Project Name	Value	Engin	Specialty	Surve	Ċ	Struc	Concrete / Masonry	Materials F	Process / N	Building / [Elect	Instr. &	Q2	Q3	Q4	Q1	Q2	Q3	Q4
	600A Line Extension Banning Lewis Pkwy Dublin to Stetson Hills	\$						•				•					RFP			
	600A Line Extension Banning Lewis Pkwy Stetson Hills to Barnes	\$						•				•					RFP			
	600A Line Extension Stetson Hills from Banning Lewis Pkwy to Hwy 24	\$						•				•					RFP			
	600A Line Extension Briargate Pkwy to Black Forest Rd	\$						•				•					RFP			
	600A Line Extension Marksheffel Rd Drennan to Bradley	\$						•				•					RFP			
	Sante Fe Feeder Extension	\$						•				•					RFP			
	Patty Jewett Feeder Extension	\$						•				•					RFP			
	Fiber Make Ready Pole Replacement	\$										•			RFP					
electric	Century Link Pole Replacement	\$										•		RFP						
elec	Reject Wood Pole Replacement	\$										•		RFP						
	CSP Transformer Replacement Program	\$										•				RFP				
	Cable Replacement Program	\$										•				RFP				
	Streetlight Replacement Program	\$										•				RFP				
	Fuseless Transformer Replacement Program	\$										•				RFP				
	Underground System Inspection	\$										•				RFP				
	Wood Pole Inspection and Testing Program	\$										•				RFP				
	Steel Structure Inspection and Testing Program	\$										•				RFP				
	Electrification Study (space/water heating)	\$\$	•	•											RFP					

Execution

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Serv	Project Name	Value	Engin	Specialty	Surve	Ċ	Struc	Concrete,	Materials F	Process / N	Building / I		Instr. &	Q2	Q3	Q4	Q1	Q2	Q3	Q4
	MAOP SAA development	**	•	•										RFP		IFB				
	MAOP In-Situ Material Verification (ILI & Others)	\$\$	•	•												RFP			IFB	
	MAOP Destructive Testing	**	•	•												RFP		IFB		
	MAOP Follow-Up Records Remediation	***	•	•											RFP		IFB			
	Hydrogen Blending Analysis	\$\$	•	•											RFP		IFB			
Gas	Orifice Analysis	\$	•	•												RFP		IFB		
	Decarbonization Pathways for LDC	\$\$	•	•											RFP		IFB			
	Mesa to Manitou Phase 5 Gas Main Renewal Construction	****				•									IFB					
	Mesa to Manitou Phase 4 Gas Main Renewal Construction	****				•												IFB		
	Gate Station Over Pressure Protection Design	***	•	•	•									IFB						
	Gate Station Over Pressure Protection Construction	\$\$				•	•	•		•	•	•	•		RFP					

Procurement Execution

Open solicitation estimated contract value: \$: 100K-1.5M \$\$:1.5M-10M \$\$\$:10M-20M \$\$\$:>20M

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Proposed projects subject to appropriation of budget

/ice	Duo in at Nome	Contract	sering	Services	eying	vil	tural	/ Masonry	abrication	/ Mechanical	Building / Mechanical	rical	Control		2022			20	23	
Service	Project Name	Value	Engineering	Specialty Services	Surveying	Civil	Structural	Concrete / Masonry	Materials Fabrication	Process / N	Building / N	Electrical	Instr. & (Q2	Q3	Q4	Q1	Q2	Q3	Q4
							1								1	Г	Г			
	FLYR5 Valve Vault Replacement	\$	•		•	•	•	•	•			•	•						IFB	
	FVA Terminal Tank Rehabilitation - Construction	\$\$		•			•					•						IFB		
	Tollefson WTP Contact Time Improvements Design	\$	•		•	•	•			•	•	•	•		RFP					
	Tollefson WTP Contact Time Improvements Construction	\$\$		•	•	•	•	•		•		•	•						RFP	
	Highline Transmission Main Segment 1 Final Design	**	•		•	•										RFP				
<u>_</u>	Highline Transmission Main Segment 1 Construction	\$\$			•	•		•		•		•	•							RFP
Water	Highline Transmission Main Segment 2 Final Design	**	•		•	•												RFP		
3	Highline Pump Station Final Design	\$	•	•	•	•	•	•	•	•	•	•	•						RFP	
	FVA Surge Tanks 1 & 2 Design	**	•	•				•									IFB			
	Academy and Meadowland Design	***	•	•	•	•	•	•		•		•	•			RFP				
	Broadmoor 4 Tank Rehabilitation - Construction	\$\$		•			•					•		IFB						
	Wilson Tank Replacement - Construction	\$\$		•	•	•	•	•	•	•		•	•	RFP						
	Cedar Heights Tank 3 Rehabilitation - Construction	\$		•			•					•						IFB		
	Mesa WTP Site Restoration/Landscaping - Construction	\$		•												RFP				
	Homestake Outlet Channel Rehabilitation-Construction	\$					•	•	•	•					IFB					

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Ser	Project Name	Value	Engin	Specialty	Surve	.iD	Struc	Concrete ,	Materials Fabrication	Process / N	Building / I	Elect	Instr. &	Q2	Q3	Q4	Q1	Q2	Q3	Q4
	Homestake Operator Housing Replacement-Construction	\$									•	•			IFB					
_	Homestake Arkansas River Diversion Slide Gates Replacement- Const.	\$						•		•						RFP				
Water	Twin Lakes Redundant Main Line Valve- Construction	\$					•	•		•						RFP				
>	Hancock Expy 16"-24" Water Pipeline Replacement	\$\$		•	•	•									IFB					
	Broadmoor Valley / Regency Dr Water Pipeline Replacement	\$\$		•	•	•													IFB	
	Tudor Rd Class III Water Main Lining Rehabilitation Project	\$		•	•	•											RFP			
	Circle Drive Bridge Replacement (16" W)	\$\$																		
	URP-010 (Downtown)	\$\$				•										RFP				
	URP-004 (Academy Boulevard Reconstruction South)	\$\$				•								CITY						
	URP-021 (Academy Boulevard Reconstruction North)	\$\$				•								CITY						
	URP-023 (Pikes Peak and Institute)	\$\$				•												RFP		
	Pine Valley WTP SAA	***	•	•	•	•	•	•	•	•	•	•	•			RFP				
	Tollefson - Bear Creek Intake and Pump Station Assessment	**	•	•	•	•	•	•	•	•	•	•	•		RFP					
	N. Slope - South Catamount Dam Rehabilitation Assessment	\$	•	•	•	•	•	•		•		•	•			RFP				
	Homestake System Intakes and Diversions Assessment	*	•		•	•	•										IFB			
	Northfield Transmission Main and Pump Station Study	**	•		•	•										RFP				

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																			Г
	LVSWRRF Replace Gates at Primary Clarifiers	\$\$	•		•	•	•	•	•				IFB						
	Northern Monument Creek Interceptor Final Design	\$\$	•										RFP						
	CSRRRF- Electrical Upgrades Project	\$\$										•		RFP					
	JDPWRRF- Replace Gates to Secondary Clarifiers	\$\$					•	•		•				RFP					
X	LVSWRRF Aeration System Modifications	\$\$								•						RFP			
≥	LVSWRRF East Non-Potable Water Reservoir Liner Replacement	\$						•					IFB						
	URP-010 (Downtown)	\$				•									RFP				
	URP-021 (Academy Boulevard Reconstruction North)	\$\$				•							CITY						
	JDPWRRF Facility Plan					•	•	•	•	•	•	•	•						
	,																		
		I												1	1	1	I		
	Security Camera System Upgrade	**		•								•	IFB			IFB			
es	ESSC Roof Top Unit Upgrade and Replacement	\$									•	•					IFB		
Facilities	BRDS02 Cooling Tower Upgrade and Replacement	\$									•	•					IFB		
Fac	Bailey WTP Roof Repairs/Replacement	\$		•			•						IFB						

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Q & A





Larry Dunn

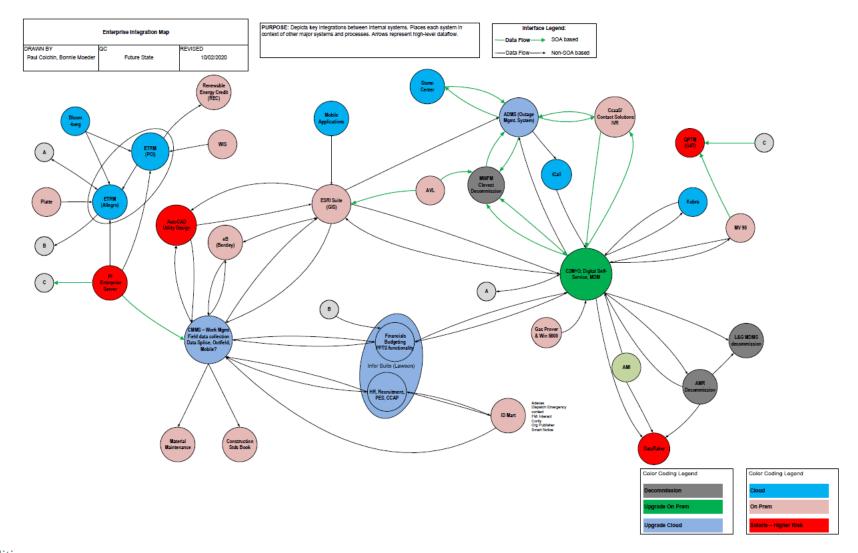
Information Technology General Manager

Technology Portfolio Review

Utilities Technology – Immediate Goals

- Improve system resiliency and reliability
- System upgrades and consolidation
- On premise and cloud for both systems and data
- Eliminate Complexity Standardize and Operationalize

Utilities Technology - Today



Utilities Technology - Tomorrow

- Embrace improved analytics, AI, machine learning; first share the data
- Dramatic increase in sensors and linear asset inputs improve service efficiency and effectiveness
- Apply industry best practices and tools
- Leveraging the fiber network
- Enhanced customer experience

Embrace the Future

Information Technology Transformation

- Organized along workflow
- Managed services where appropriate
- Coordinating applications across the organization
- Primary supplier contact Charlotte Woodard

Major Programs

Significant Technology Programs & Projects	2022	2023	2024	2025	2026
Customer					
Customer Technology Modernization / Self Serve					
Rate Modeling					
Customer Relationship Mgmt					
Enterprise Resource Planning					
Financial & HR System Upgrade					
Supply Chain					
Asset Management					
Work Management (CMMS)					
Geometric Network to Utility Network					
Linear Network / IoT					
Fiber Tenants					
Last Mile Wireless Connectivity					
Linear Sensors (each system)					
Edge Computing					
Distributed Energy Management System					
Other Strategic Efforts					
Cyber Strategy & Get Better Program					
Cloud Master Agreements					
Managed Services					
Data Strategy / Analytics / AI / Predictives					
Advanced Tech Center - Data & Control Center					

In Progress

Partially in Progress - Seeking Additional Suppliers
RFP To Issue

Major Programs & Projects

- Expanded cloud deployment and information integration
- Work management upgrade
- Fiber deployment leads to greatly expanded sensor data how do we manage and utilize this data
 - IoT (Internet of Things) including IIoT
 - Improved visibility of our linear network
 - Edge computing
 - The AI and ML to support
- Improve our mobile tools for our workforce

Major Programs & Projects - Continued

- Improve our customer experience
- Managed services where appropriate
- Better monitoring and system self healing
- Distributed energy

Q & A





Somer A. Mese General Manager of Operations - ESD Operational Program Review

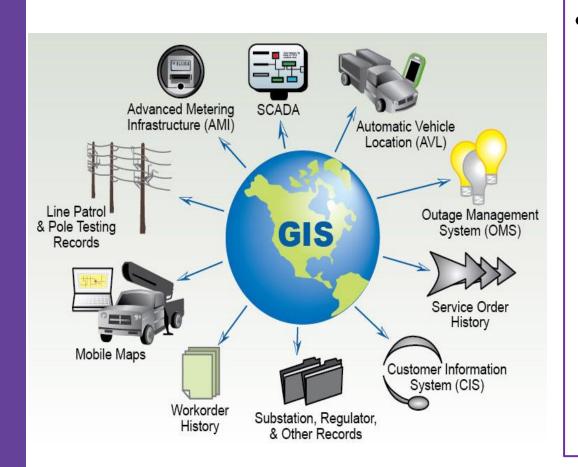
Operations Division

The Operations Division was created in 2021 to consolidate the operations and maintenance of all four services (gas, electric, water, and wastewater), resulting in a continuity of processes on job sites while producing excellent services to our community.

Division consists of:

- Asset Management & Geospatial Technology (ASM)
- Network Transportation Services Portfolio (NTS)
- Energy Supply Department (ESD)
- Energy Construction, Operations, & Maintenance (ECOM)
- Water & Wastewater Operations (WWO)

Asset Management & Geospatial Technology



- The mission & goal of ASM is to effectively design and implement technology solutions and business processes that support:
 - Planning and the delivery of infrastructure projects
 - Provide advanced solutions through integrated asset management for our customers and stakeholders.

Asset Management & Geospatial Technology

- ASM Projects
 - Asset Business Intelligence
 - Validation/update of all necessary asset data manage, analyze, and engage digitally with assets through their operational and engineering lifecycle.
 - Asset Digital Twin Development/Implementation
 - Subset of the Asset Business Intelligence iAM initiative
 - Vertical, Linear
 - 3D asset visualization/engagement
 - Enterprise Field Mobility Implementation
 - Geospatial (Esri), Clevest
 - Workforce Visibility
 - AR readiness
 - Acquisition/update of all utilities with sub-foot accuracy

Network Transportation Services

- NTS is responsible for connecting every source and demand for utilities in our service territory with secure and reliable high-bandwidth communication to enable real time decisions for a more sustainable future
- Responsible for expanding & improving the fiber optic telecommunications infrastructure of our community.



Network Transport Services Projects

Current Projects

- City Wide Fiber Build (multi year project)
- Communications Support for various substation builds and expansions
- TNGG communications support
- Fiber Infrastructure support for ongoing City Road projects relocating, adding new infrastructure
- Communications support for Operations and Physical Security expansions/upgrades
- Support/renewals for multiple non-core communications efforts

2023 Projects

- Motorola radio lifecycle replacement (multi year project)
- 2023 Network Transport lifecycle replacements (SCADA radio and media converter)
- Aviat Microwave lifecycle upgrade
- Drake communications infrastructure decommissioning
- Communications installation on new Transmission lines
- City Wide Fiber Build ongoing (multi year project)

Energy Supply Department

- ESD is comprised of Colorado Springs
 Utilities electric generating facilities
 including:
 - Drake Power Plant
 - Birdsall Power Plant
 - Front Range Power Plant
 - Nixon Power Plant,
 - Four Hydro Electric Generating Facilities
 - Propane Air Plant
- Energy Supply is responsible for establishing reliable, low-cost electric and natural gas supplies to industrial, commercial and residential customers across the region.



Energy Supply Department Projects

- Current Projects
 - Drake transition & construction of TNGG's
 - Maintenance outages at Birdsall Plants
 - Turbine/generator
 - Critical pumps
 - Turbine repairs at Nixon CT3
 - New solar in negotiation
 - Joining of Southwest Power Pool energy market
- 2023 Projects
 - Drake decommissioning
 - Front Range hot gas path replacement (multi year project)
 - Front Range CT2 rotor replacement (multi year project)
 - Front Range air cooled condenser electrical upgrade

Energy Construction, Operations, & Maintenance



- ECOM is comprised of six sections:
 - Electric Construction and Operations
 - Electric Operations and Engineering
 - Gas Construction Operations and Maintenance
 - ECOM Support Services
 - Field Services
 - Advanced Utilities Technology
- ECOM's key areas of responsibility include:
 - Constructing, operating & maintaining safe, reliable, & cost-effective Gas and Electric system for our customers
 - Providing 24/7, 365 days per year emergency response and Dispatch
 - Installing, repairing, and maintaining metering equipment
 - Providing support services that facilitate the function of operations & construction by supporting all utility services to include Locating, Restoration, Facilities Maintenance, Directional Drilling, Weld Shop, Apparatus Shop and Barricades.

Energy Construction & Maintenance Projects

- Current Projects
 - Advanced Metering Infrastructure (AMI) deployment
 - Advanced Distribution Management System (ADMS) deployment
 - Mobile Workforce Management (MWM) upgrade
 - Steady state transmission & distribution integrity maintenance (pole program, apparatus replacement, substation equipment replacement, etc.)
 - Ongoing streetlight program (*transition to LED)
 - TNGG installation support
 - Gas distribution system integrity improvements (mains, service lines, valves, etc.)
- 2023 Projects
 - Continue AMI deployment (multi-year project)
 - Fiber deployment project support (multi-year project)
 - Continued gas distribution system integrity improvements
 - New substation construction support
 - System metering upgrade

Water & Wastewater Operations

- WWO is comprised of:
 - Technical Services
 - Construction and Maintenance
 - Water Treatment Plants (Mesa, McCullough, Baily, Fountain Valley)
 - Wastewater Operations (J.D. Phillips, Las Vegas & Clear Springs solids handling)
- WWO is responsible for the operation and maintenance of:
 - Raw water storage, collection & transmission
 - Water treatment facilities
 - Water distribution system
 - Wastewater collection system & treatment
- WWO ensures safe, reliable, and financially responsible water & wastewater services to our customers.



Water & Wastewater Operations Projects

Current Projects

- Crystal Creek Reservoir dam restoration
- 33rd street raw water pipeline & pumpstation upgrade
- Multiple pipeline projects, including upgrades & infrastructure maintenance for potable & wastewater
- Potable water pump station replacements
- Potable water tank refurbishments
- Water valve replacement program
- Clear Springs Ranch facility biogas project
- Clear Springs Ranch electrical upgrades
- Las Vegas treatment facility blower aeration modification (multi year)
- JD Phillips facility diversion structure

2023 Projects

Northern Monument creek interceptor (multi year project)

General Operations Materials

- Materials Needed as Part of Normal Operations
 - Chemicals (hydrogen, bleach, acid, lime, etc.)
 - Pipe
 - Valves
 - Pumps
 - Wire
 - Transformers
 - Light fixtures & bulbs
 - Controls Components (PLC's, actuators, indication for level, flow, temperature, etc.)

Q & A





Rich Norton Interim General Manager Procurement Overview

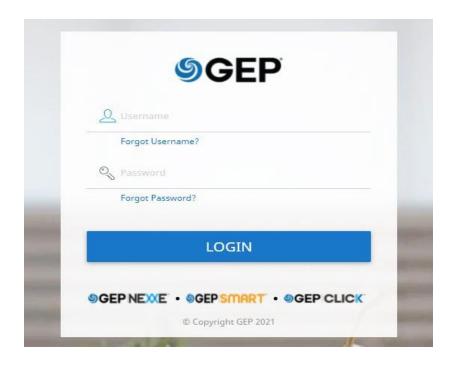
GEP SMART Tool – Big Change

The move to GEP SMART allows Utilities to replace a number of legacy systems while streamlining the sourcing and contracting process. The benefits of the new system include:

- Better defined workflows
- One central repository for contractual and sourcing documents
- Improved ability to track the status of sourcing events and execution of contracts
- Reduced overall time to conduct sourcing events and negotiate and execute contracts
- Enhanced communication abilities
- Greater transparency of sourcing and contracting event details

GEP SMART Tool – How to Sign In

- Link for GEP Production: smart.gep.com (Must use Chrome or Edge browser)
 - Do NOT use Internet Explorer and Firefox browsers
- You will be required to enter your username and password



GEP SMART Tool – How to Register

If you do NOT have a username and password, you must proceed to do the following:

Your company must be registered in GEP SMART to view or participate in Utilities sourcing events. There is no cost to register, and it only takes a few minutes.

To begin the process, please email Colorado Springs Utilities at SupplierOnboarding@csu.org with your

- Company Name
- Primary Contact Name
- Email
- Phone Number
- Copy of Firms W9

Once this information is received, the firm will be registered as a supplier in the system and sent an email with the link for completion of registration. If you have any questions about the process, please send an email to procurement@csu.org.

GEP SMART Tool – Category Selection

Example Purposes Only

Add Category

Search						
(i) Click on the (+) sign to open the tree and select						
(+)	CONSTRUCTION & ENGINEERING					
$\ominus \Box$	DIRECT MATERIALS & SERVICES					
	○					
		○ CHEMICALS				
				ALUMINUM SULFATE		
				CHLORINE		
				FERRIC SULFATE		
				FERROUS CHLORIDE		
				LIQUID OXYGEN		

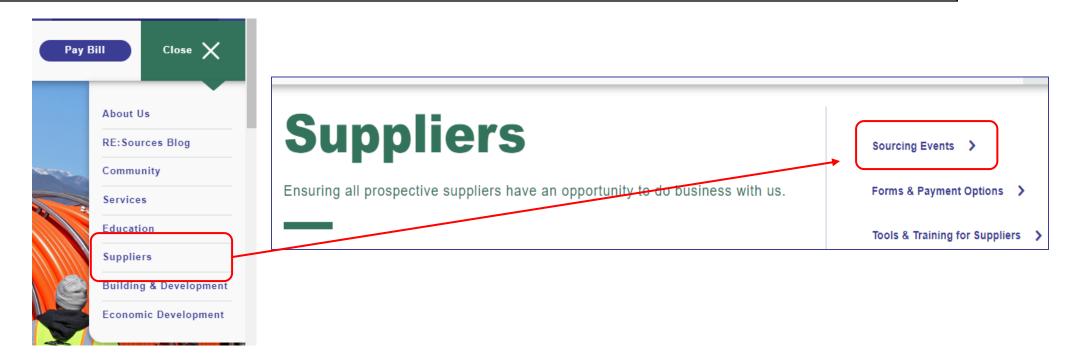
When you set up your Supplier profile it is important that you select the correct categories that you can support. These categories are used to invite our Suppliers to sourcing events.

GEP SMART Tool

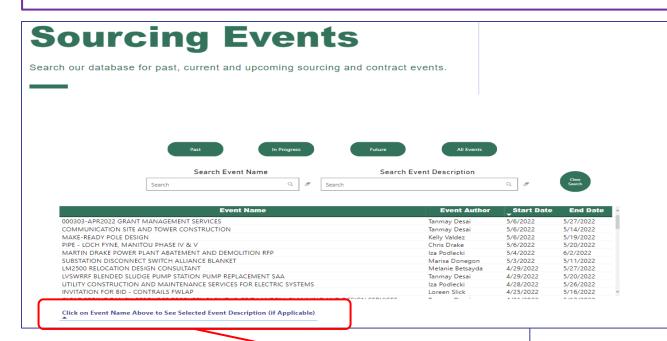
At lunch time and this afternoon there is a breakout session that is dedicated to respond to your questions and receive your feedback regarding GEP SMART.

Sourcing Event List

If you are interested in seeing a list of the sourcing events that have not been published yet, are in progress, or have completed; please go to the Utilities supplier website (csu.org).

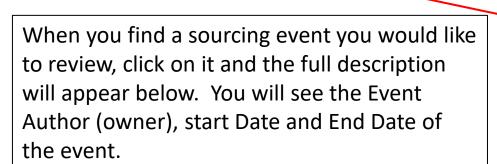


Sourcing Event List



The report page will appear as you see it on the left. The report is unsorted. You can sort Past, In Progress, Future Events, Event Name, Event Description, or by column headers.

Search Event Description





Search Event Name

Alignment – Why is it important?



Improve Collaboration between Supplier & Utilities



Mutual Understanding of Roles & Responsibilities



Mutual Understanding of Utilities Policies & Processes



Improve Overall Project Planning & Execution



Develop Solutions to Challenging or Complex Projects and/or Issues



Ensure we are delivering a product or service that achieves a high level of performance and at the most competitive cost

All requests for the purchase of goods and/or services may go through one or more of the following internal review processes.

- Legal Review
- Risk Management (Certificate of Insurance)
- Information Technology / Cyber Security / PIP
- Safety and Health
- National Electric Regulatory Commission (NERC)
- Gas, Colorado Department of Transportation (CDOT)

What are the Minimum Competition Requirements that apply to the Procurement of Goods/Services?

Spend Level	Level of Operational & Financial Risk	Level of Cost Savings Opportunity	Type of Procurement Event
>\$250K			Formal
>\$100K and < \$250K	High	High	Formal
>\$100K and < \$250K	Low	High	Informal
>\$100K and < \$250K	High	Low	Informal
>\$100K and < \$250K	Low	Low	Informal

What is a Small Purchase?

Small Purchases - Shall be used for the purchase of Goods and/or Services where the total spend for a unique / one-time purchase (project) is less than \$100,000 or the annual spend for a category is less than \$100,000 - Internal Stakeholder will be responsible to work with the Procurement Team in obtaining a minimum of three (3) quotes.

Will every purchase require a purchase order prior to the rendering of the service or the purchase of the good?

YES

 All procurable goods and/or services will require that a purchase order, including releases, shall be issued prior to the purchase of the good or the rendering of the service. Purchase orders shall not be created after goods or services are received, based on the receipt of an invoice.

Do We Withhold Retainage?

Retainage of five percent (5%) of the Contract value shall be withheld for all Public Works Contracts, and Task Orders, for verifiable work accomplished by the Contractor. Retainage is withheld when the Contract is \$100,000 or greater in cost. If the duration of the Contract is two months or less in duration and there are no subcontractors, Procurement has the authority to waive retainage.

Do We Require the Use of Bonds?

- Performance and Payment Bonds will be required for all Public Works Contracts expected to exceed \$100,000 in the amount of 100% of the Contract price.
- Bonding for Utilities multi-year Blanket Contracts that exceed \$100,000 where releases may exceed \$50,000 will be bonded in an amount determined by Procurement. Bonding shall be established at two times the maximum expected task order release amount; however, Procurement shall use its discretion in determining the bond amount.

Does Colorado Springs Utilities Leverage Small / Disadvantaged / Local / Women Owned / Veteran Businesses?

Utilities supports the growth and development of small, disadvantaged, local, minority, veteran and women owned businesses and actively encourage their participation in our Procurement process.

Procure to Pay Process (P2P)

Procure-to-pay (P2P) is a business process cycle spanning from procurement functions for goods and services needed, to receiving procedures, including verification, to accounts payable and accounting functions. Payables duties include vendor invoice matching to purchase orders and receiving reports, getting invoice approvals, paying approved invoices, recording transactions, and generating reports. We will be implementing a New P2P application in 2023. Stay tune for more updates in the future.



Q & A





Tatianna Manco

TManco@csu.org
Business Application Administrator
GEP Smart – Profile Mangement

Agenda

GEP SMART Tool – What is it?

How to sign in?

GEP Platform

Supplier Module

Supplier Profile

Personal Profile

Q & A



GEP SMART Tool

The move to GEP SMART allows Utilities to replace several legacy systems while streamlining the sourcing and contracting process. The benefits of the new system will include:

- Better defined workflows
- One central repository for contractual and sourcing documents
- Improved ability to track the status of sourcing and contract execution
- Reduced overall time to conduct sourcing events and negotiate and execute contracts
- Enhanced communication abilities
- Greater transparency of sourcing and contracting event details



Not Registered with CS Utilities Yet?

If you do NOT have a username and password, you must proceed to do the following:

- Email Colorado Springs Utilities at <u>SupplierOnboarding@csu.org</u> with
- Company Name
- Primary Contact Name
- Email
- Phone Number
- Copy of Firms W9

Once this information is received, the firm will be registered as a supplier in the system and sent an email with the link for completion of registration. If you have any questions about the process, please send an email to procurement@csu.org.

Not Registered with CS Utilities Yet?

If you do NOT have a username and password, you must proceed to do the following:

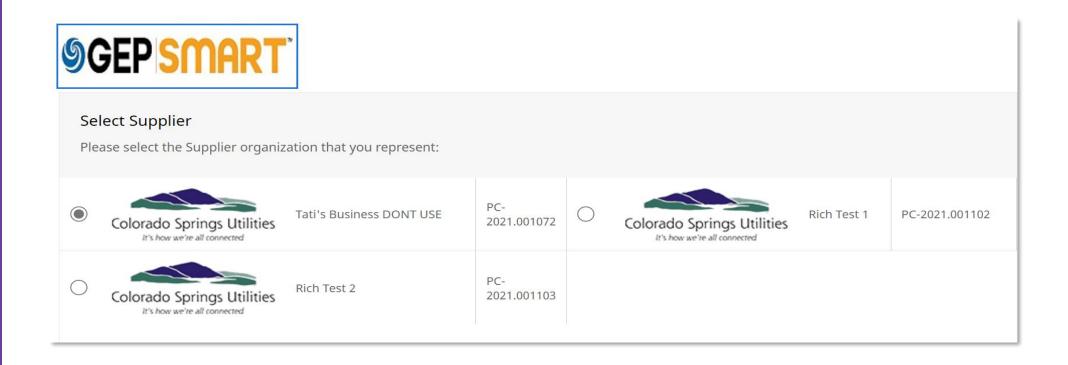
- Email Colorado Springs Utilities at <u>SupplierOnboarding@csu.org</u> requesting to be registered with CS Utilities.
- CS Utilities will email the supplier a link that will allow the supplier to Self Register.
- Once this information is received, CS Utilities Supplier Manager will review the supplier information to check for duplicate supplier records and either approve or reject the registration request.
 - Duplicate records will be rejected and the primary contact for the supplier account will be provided to the requestor.
- If you have any questions about the process, please send an email to procurement@csu.org.

How to sign in?



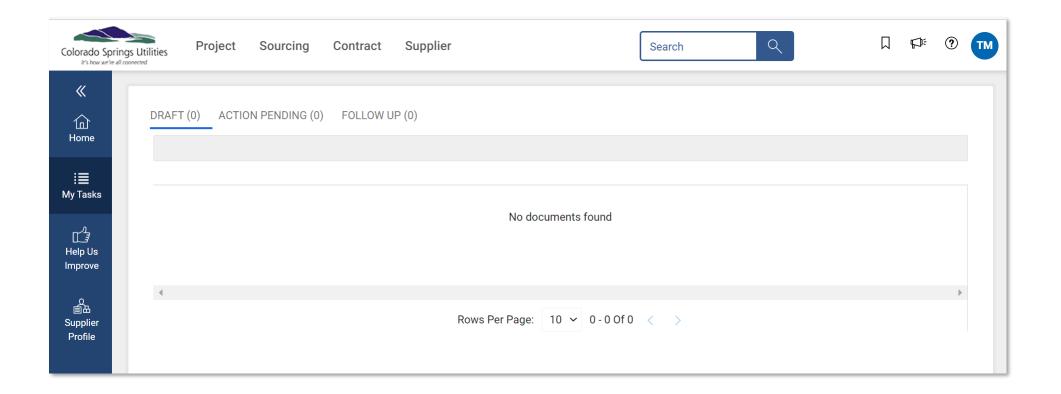
- GEP SMART Link: **smart.gep.com**
- Use Chrome or Edge browser
 - Do NOT use
 Internet Explorer or Firefox
- Enter username and password

Multiple Company Profiles

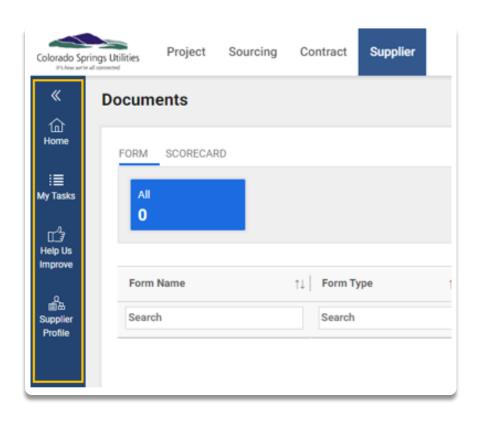




Platform



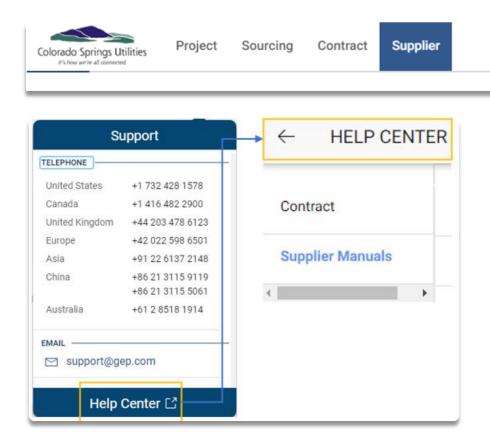
Task Bar



Task Bar Features:

- Home: Default home page (i.e., Contract)
- My Tasks: Lists Action Pending and Follow Up for specific actions or tasks that the Supplier must complete.
- Help Us Improve: Optional Survey for GEP
- Supplier Profile: Section to complete Supplier information

Help Center



Help Center Features:

Search

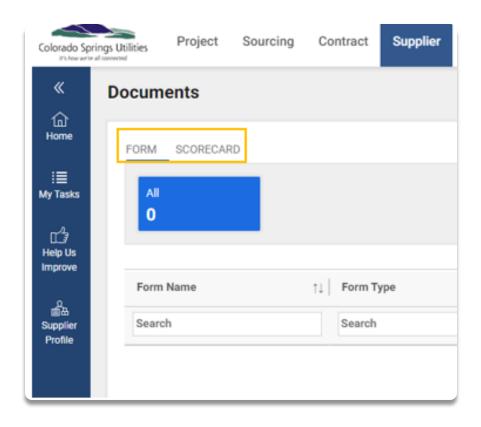
 Module Sections: Under each section the supplier will find documents related to the module

Help Center

 Supplier Manuals: Process documents related to each Module



Form & Scorecard



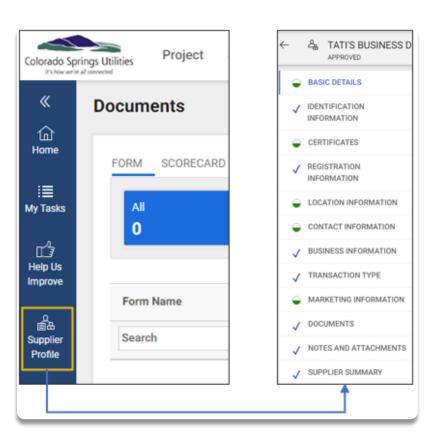
Under the tab Supplier, there are two sections:

- Form: provided by CSU (none available at this time)
- Scorecard: This section will be used to assess the Supplier's overall performance as it relates to
 - Quality
 - Delivery
 - Cost Management
 - Technical & Commercial Support
 - Overall Relationship

(CS Utilities will be utilizing this feature later).



Supplier Profile



Supplier must keep their profile current

- Checkmarks: Indicate the section is complete
- Half Circles: Indicate the section is incomplete

Note: not all information is required, some circles may never show fully completed.

For any questions regarding the process, send an email to procurement@csu.org.



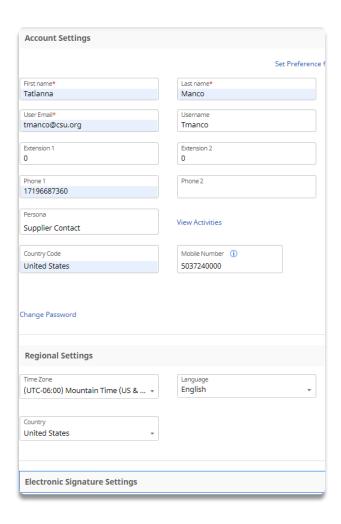
My Profile



My Profile Settings

• Click on the initials to access setting

My Profile



Accounts Settings

- Account Settings: Update settings
 - Personal Information
 - Change password
- Regional Settings:
 - Set Time Zone (correct time zone is critical for sourcing events)
 - Language
 - Country
- **Electronic Signature Settings:** are not needed.
 - CS Utilities utilizes AdobeSign to sign contracts

Q & A





Tatianna Manco

TManco@csu.org
Business Application Administrator
GEP Smart – Contracts and Sourcing Events

Agenda

GEP SMART Tool – What is it?

View, Negotiate & Manage a contract

Responding to a Sourcing Event

Q & A



GEP SMART Tool

The move to GEP SMART allows Utilities to replace several legacy systems while streamlining the sourcing and contracting process. The benefits of the new system will include:

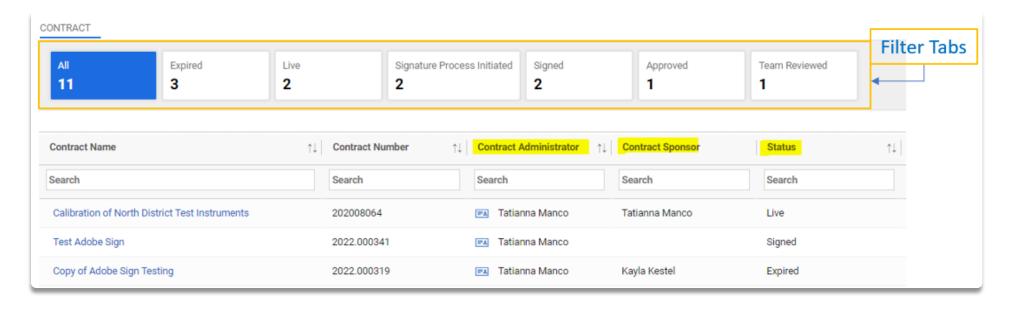
- Better defined workflows
- One central repository for contractual and sourcing documents
- Improved ability to track the status of sourcing and contract execution
- Reduced overall time to conduct sourcing events and negotiate and execute contracts
- Enhanced communication abilities
- Greater transparency of sourcing and contracting event details



GEP SMART

View, Negotiate & Manage a Contract

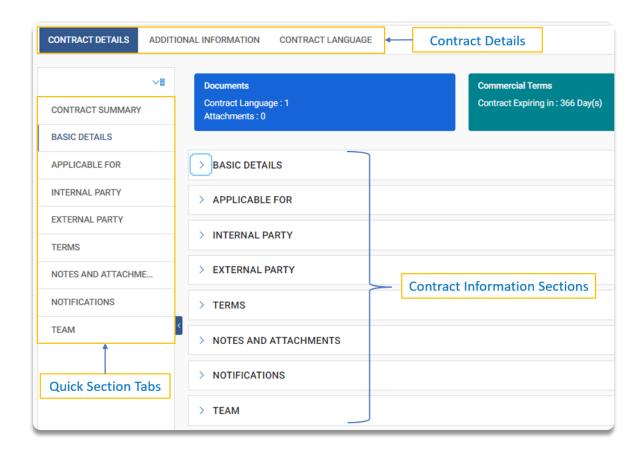
View Contracts



Contracts are visible in the Contract Module home page.

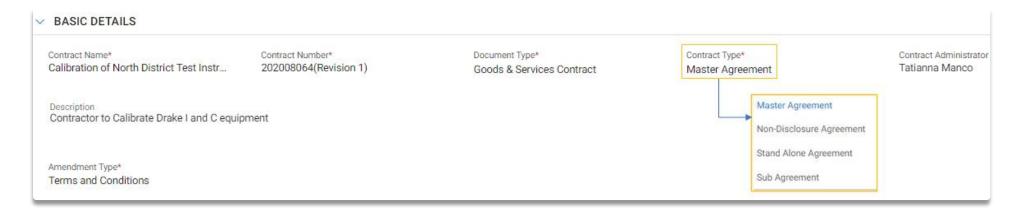
- Filter Tabs: View contracts in different statuses.
- Columns: Find the Contract Administrator, Contract Sponsor, Contract Status, etc.

Contract Details



The Contract Information page holds all pertinent details regarding the contract.

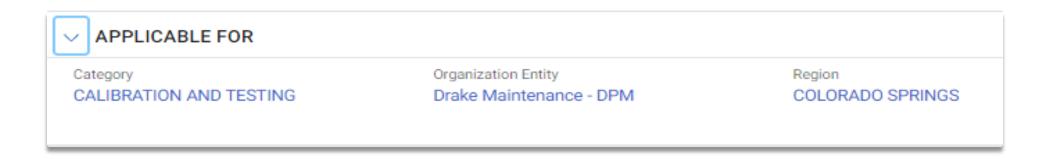
Basic Details



Basic Details

- Contract Name Name given by the Utilities.
- Contract Number A unique number aligned to the contract auto assigned by GEP. The contract # will
 have the word (Revision #) after the it when an amendment has been completed on a contract.
- Document Type Type of template used to create the contract.
- **Contract Type** Master Agreement Contract, Non-Disclosure Agreement for NDA's, Sub Agreement for Task Orders, Amendments or Change Orders.
- Contract Administrator The Utilities Administrator of the contract.
- **Description** Short description of what the contract relates to.
- Amendment Type Visible when Amendments have been made to the contract.

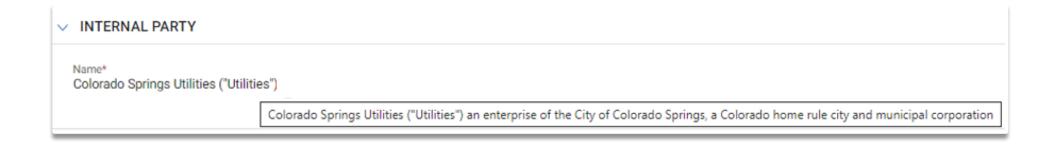
Applicable For



Applicable For: Identifies the Category, Organization Entity and Region that the contract is aligned to. These fields can NOT be changed.

- Category: Goods and/or Services the Supplier is providing under the contract.
- Organization Entity: The Colorado Springs Utilities entity(s) that can leverage the contract.
- Region: Will always default to Colorado Spring.

Internal Party



Internal Party always identifies as Colorado Springs Utilities

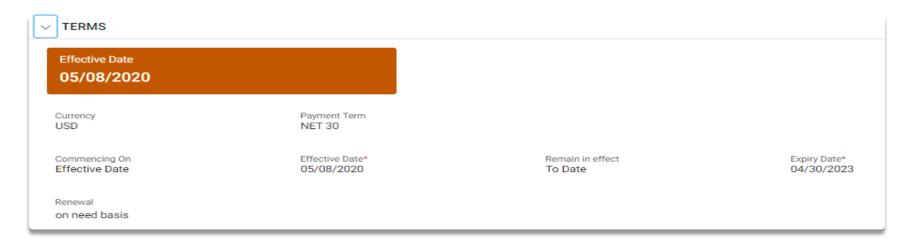
External Party



External Party identifies:

- Supplier
- Supplier Contact
- Supplier Signatory

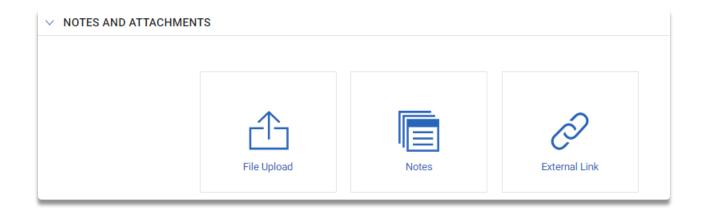
Terms



Terms of the Contract

- Currency: Will always default to USD.
- Payment Terms: Terms mutually agreed upon by both parties as it relates to the payment of invoices.
- Commencing On: Either "Effective Date" or "Last Signature Date".
- **Effective Date** of the contract is the date the contract is effective, for the purchase of the Goods and/or Services.
- Remain in effect: Either "For period of", "Perpetually" or "To Date". All these options will be applicable for the term.
 If "for a period of" is selected, then Effective Period Is the period of time the contract is effective (i.e., "Effective Period" = 12 / Months).
- **Renewal:** Either "Automatically" or "On Need Basis". If "Automatically" is selected then Period of renewal, Every = 5, Period = Years, Times = 2. Perpetually = Evergreen. To Date indicates the end date of the contract.

Notes & Attachments

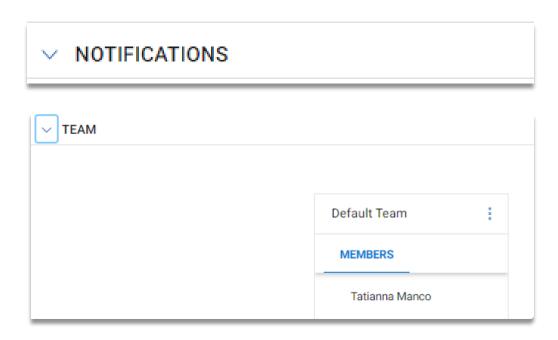


Notes & Attachments: These are documents, notes or external links that would support the contractual documents.

- Upload documents
- Attach Notes
- Attach External Links

NOTE: Suppliers should only upload items to this section after contacting the Colorado Springs Utilities Contract Administrator.

Notifications & Team



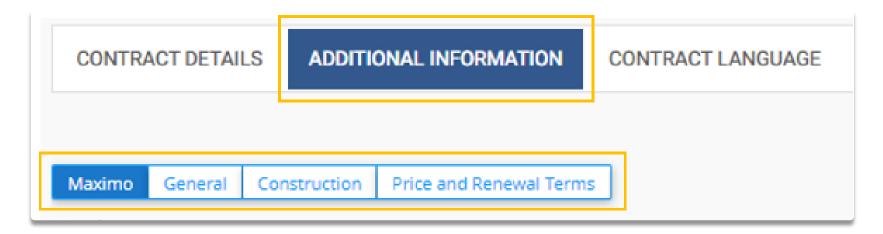
Notifications

 Informational notifications of when the contract will expire.

Team

 Identifies the Utilities team that participated in the review and approval of the contract.

Negotiate and Manage Contract



Additional Information: Reflects specific information that is directly tied to the contract. The information will be used by Colorado Springs Utilities for reporting purposes.

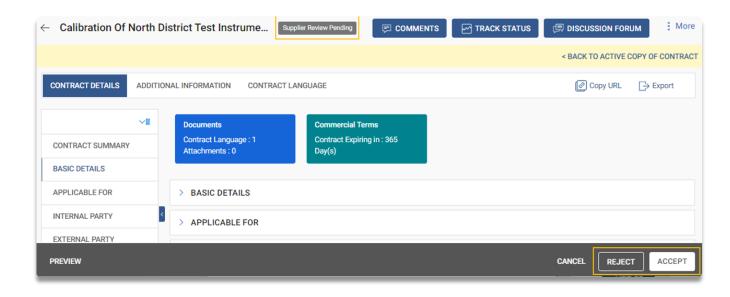
•Maximo: Information (ERP System).

•General: All General Questions.

Construction: All Construction Questions.

•Price and Renewal Terms: Price Review and number of Renewals to the contract.

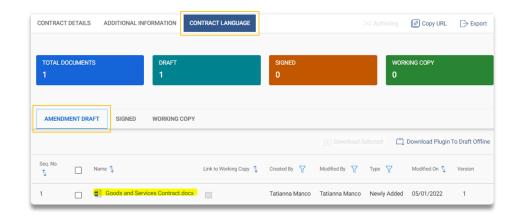
Supplier Review Pending

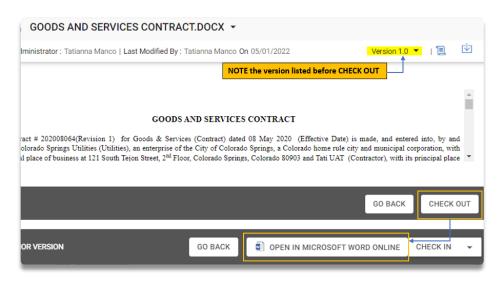


Supplier Review Pending: The supplier can

- Check Out the contract for review
- Redline the contract as needed
- Accept
- **Reject** the contract

Check Out

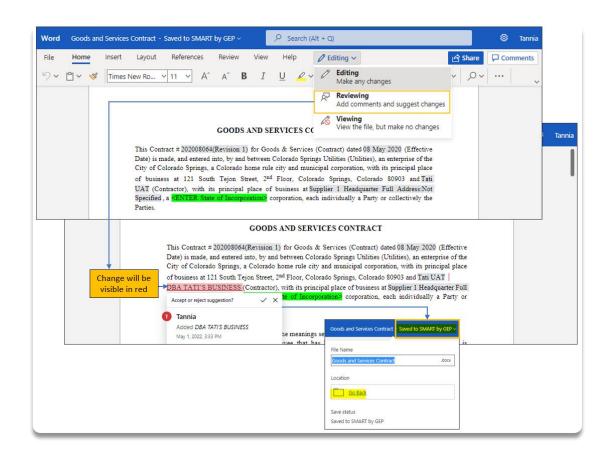




Review the contract, go to

- Contract Language
- Click on the Amendment Draft
- Click on the contractual document(s) listed.
- Click Check Out
- Click Open in Microsoft Word Online

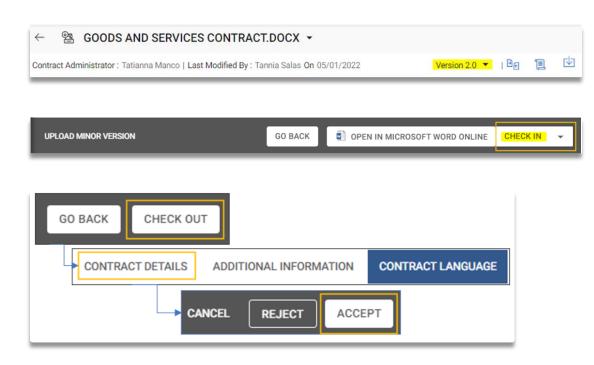
Redline Contract



Redline Contract

- Click on Editing
- Change to Reviewing to track any changes made. Any updates to the contract will be visible in RED ink.
- Click on Saved to SMART by GEP once editing is complete
- Click Go Back

Redline Contract



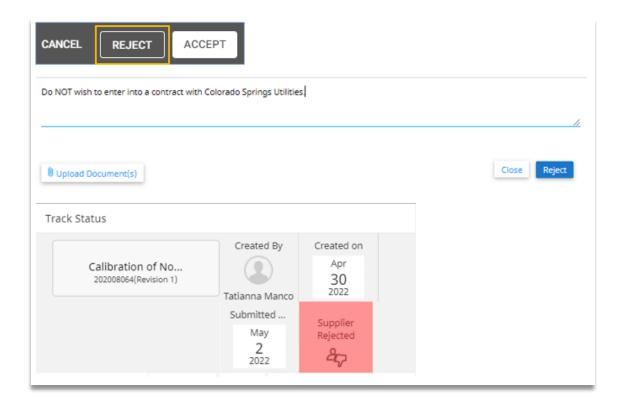
Notice the **Version** on the upper right will change.

 Click Check In to complete editing

To finalize

- Click Go Back
- Click Contract Details
- Click Accept

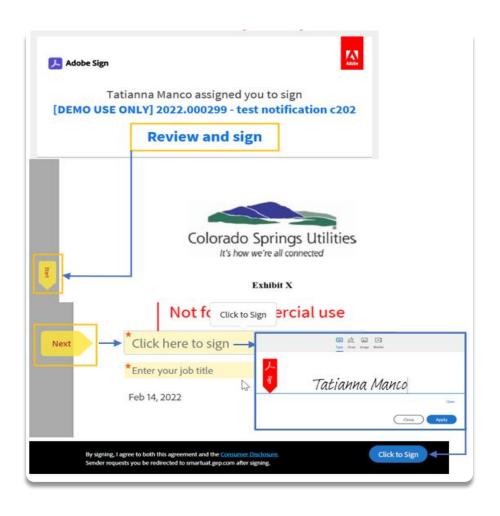
Reject Contract



Reject: If the supplier does not wish to continue with the contractual document, the supplier has the option to the reject contract.

- Click Reject
- Enter reason in the Comments
- The Track Status will reflect the rejection for the Buyer

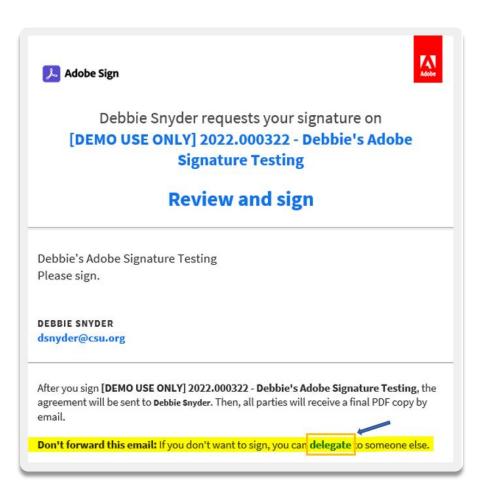
Sign Contract



Once the document(s) are in a final version, the Sourcing Owner will Send for Supplier Signature.

- Supplier will receive a notification email prompting them to review and sign
- Click on Review and sign
- Click on Start
- Click on the Signature Block
 - Type, draw or upload a signature
- Click Apply and NEXT
- Click on **Title box** to enter your title
- Click on Click to Sign

Sign Contract



Changing Contract Signatory

- If the contract was sent to the wrong person, you will be able to send it to the appropriate signatory from your AdobeSign email.
- Click on **Delegate** to send to the company's authorized signatory



GEP SMART Responding to a Sourcing Event

Invitation Notification

CS UTILITIES: Invitation to Participate in Supplier Day Sourcing Event



Retention Policy 3 Year delete (3 years)

Expires 5/2/202

i This sender smartuat@gep.com is from outside your organization.

$[External\ Email\ -\ Be\ careful!\ DO\ NOT\ open\ attachments\ or\ click\ links\ from\ unknown\ senders\ or\ ui$

Tannia Salas

You have been invited to participate in a sourcing event by **ColoradoSpringsUtilities** for **CHEMICALS AND GASES** category.

Event Name: Supplier Day Sourcing Event

Event Start Date Time: 5/3/2022 02:00:00 PM Mountain Standard Time Event End Date Time: 5/3/2022 03:00:00 PM Mountain Standard Time

To access the sourcing event Click Here.

Basic Instruction:

- If you are seeing this email for the first time, you need to create password in order to participate. Please <u>click</u> here to generate/reset password. Your user name is **Tannia**.
- 2. After you create password you can log into SMART and select event to participate.
- Please note, the time zone of the Event above is Mountain Standard Time. You may be in a different time
 zone and therefore, you must make sure you are logged on at the correct time so you do not miss the event.

If you have any questions please contact us on support@gep.com or call our helpline number mentioned below. Our customer support team would help you to get started.

When an RFx is published the supplier **Primary Contact** will receive an **email invitation**.

 Supplier(s) will be required to click on the link within the email to navigate to the Sourcing Event.

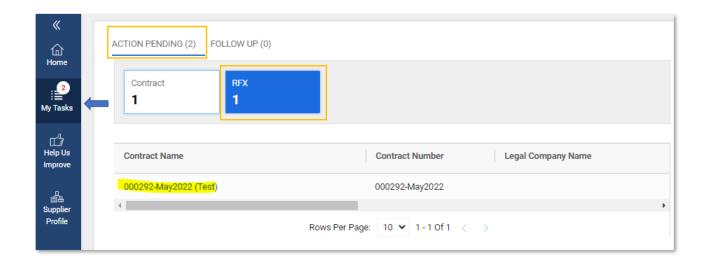
RFx = Request for Quote

RFi = Request for Information

RFP = Request for Proposal

IFB = Invitation for Bid

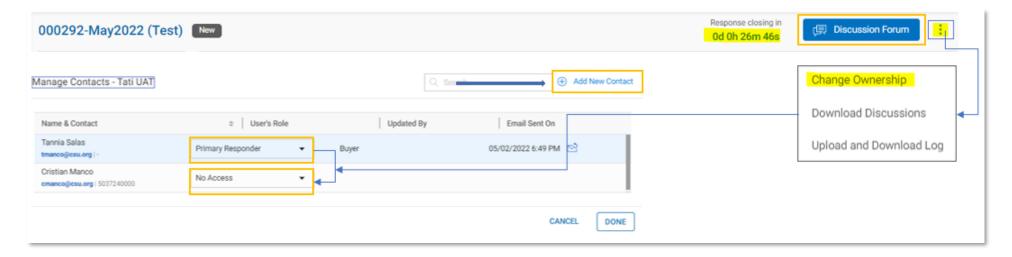
Supplier Action Pending



The supplier will have an **Action Pending** listed under **My Tasks**

- Click on My Tasks
- Click on Action Pending
- Click on RFX
- Click on the RFX Event listed

Assign Ownership

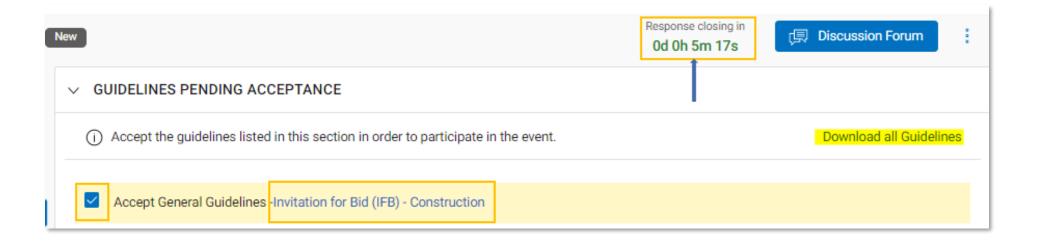


Assign Ownership: The Primary contact has the option to assign ownership of the event to another member and remain as a **Collaborator**, a **Viewer** or have **No Access**.

- Click on
- Click on Change Ownership
- Change the **Primary Responder** to another option
- Give access to any contact listed by selecting **Primary Responder** from the drop down

Note: There can ONLY be 1 Primary Responder. All other options can be assigned to multiple times.

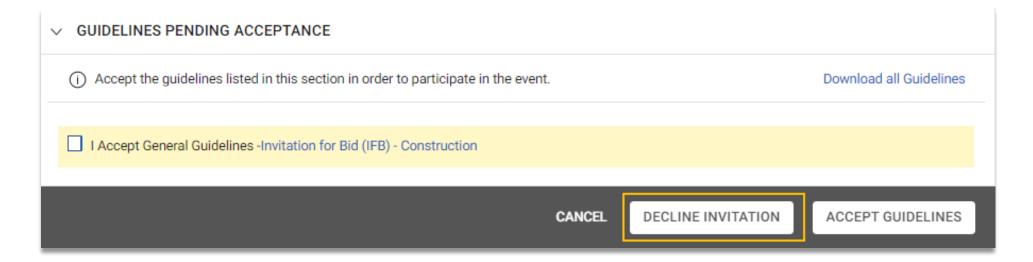
Review Guidelines



Review Guidelines: The Primary Respondent will have to option to review the Guidelines and decide if they will Decline or Accept the invitation.

 Click on the Guideline Link to view a pop up of the Guidelines or click on Download all Guidelines to review

Decline Invitation

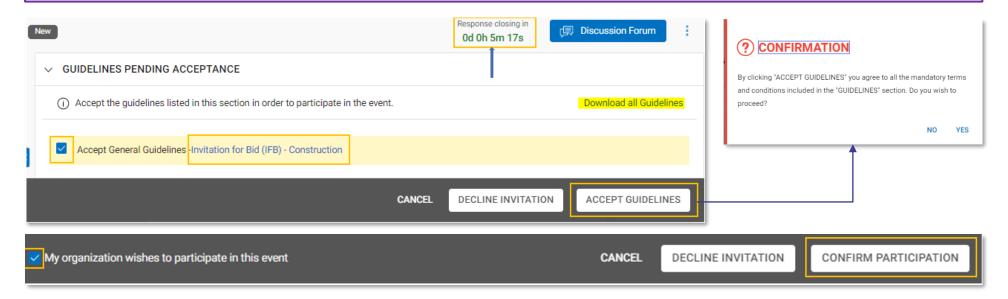


Decline to Participate: Once the Guidelines are reviewed, the supplier can choose to Decline the invitation.

Click **Decline Invitation** and do not check the boxes if not participating

Note: If the Supplier Declines to participate, they will no be able to view any other documents

Accept Invitation



Accept Invitation: Once the Guidelines are reviewed, the supplier can **Accept** to participate in the sourcing event. The Guidelines must be accepted before the **Response Closing Time** ends or the Supplier will not be able to participate.

- Check on Accept General Guidelines to participate, and click Accept Guidelines
- Click YES to the Confirmation pop up
- Check My organization wishes to participate in this event, Click Confirm Participation

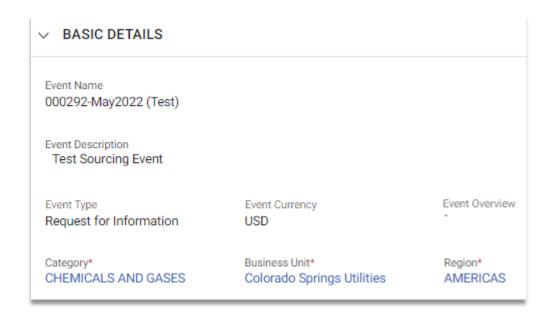
Sourcing Event Sections

BASIC DETAILS **EVENT TIMELINES** BUYER CONTACT INFOR... TEAM MEMBERS GUIDELINES CONTRACT TERMS QUESTIONNAIRES PRICE SHEETS

Sourcing event sections contain information pertinent to respond to the sourcing event.

 Contract Terms are not visible until the supplier accepts participation

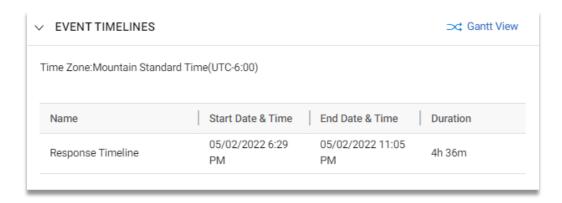
Basic Details



Basic Details section reflects

- Event Name
- Event Description
- Event Type (i.e., RFI, RFP, RFQ, IFB)
- Event Currency Will default to USD
- Event Overview will not be used at this time
- Category Relates to the category the Goods and / or Services this RFP aligned to
- Business Unit Identifies Utilities
 Business Units
- Region Will always default to Colorado Springs

Event Timelines

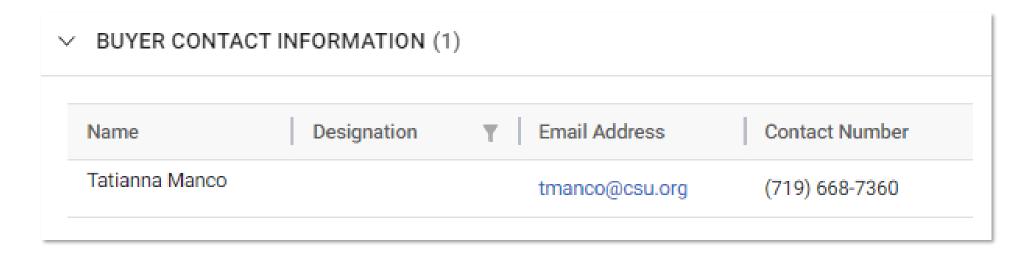


Event Timelines section reflects

- **Time Zone** of the Event
- **Start Date & Time:** Supplier start time, to respond to the questionnaire and submit price sheet.
- End Date & Time: Supplier end time, to submit the questionnaire and price sheet.
- Duration: How long the Supplier has to submit their response

Note: If the supplier does not Submit before the End Date & Time, they will no longer be able to participate in the event.

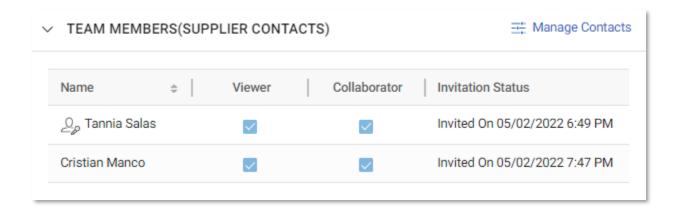
Buyer Contact Information



Buyer Contact Information section reflects

- Name of the Sourcing Owner at Utilities
- Designation (Their Role)
- Email Address
- Contact Number

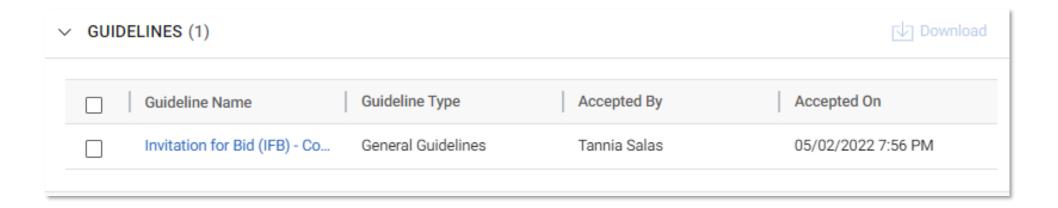
Team Members



Team Members section reflects the Supplier contacts

- Name of the Sourcing Owner at Utilities
- Designation (Their Role)
- Email Address
- Contact Number

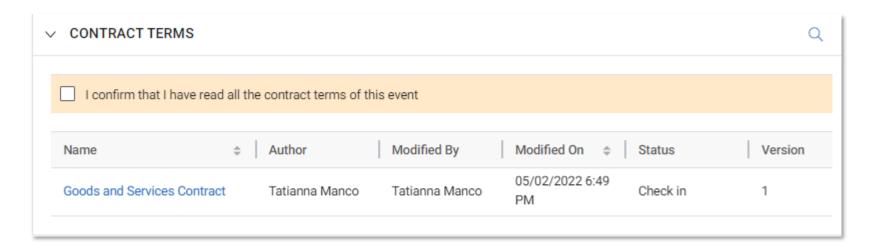
Guidelines



Guidelines section contains the Guidelines that the Supplier accepted at the beginning of the event

To view Guidelines, proceed to click on the Guideline document name

Contract Terms

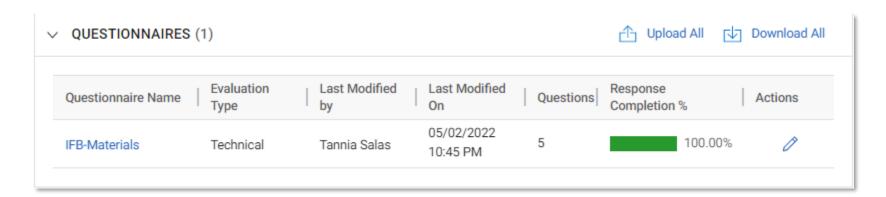


Contract Terms section contains the contractual documents as it relates to the sourcing event

- Click on the document name to review the contract terms
- The supplier has the option to **Check Out** and **Redline** the document
- Click on I confirm I have read... to proceed

Note: If the Supplier does not have any changes to the documents, they can proceed to move onto the next section

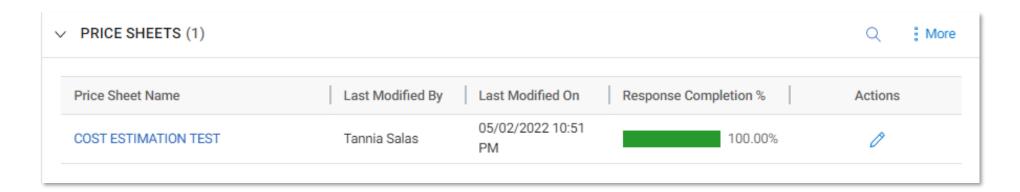
Questionnaires



Questionnaires section the Supplier respond to all questions in the questionnaire

- Click on the document name to open
- Evaluation Type: Questionnaire will also show the Evaluation Type
- Last Modified by: Lists Supplier contact that updated the questions
- Last Modified On (Date)
- Questions: # of Questions that the Supplier needs to respond
- Response Completion % Percentage must be 100% to Submit

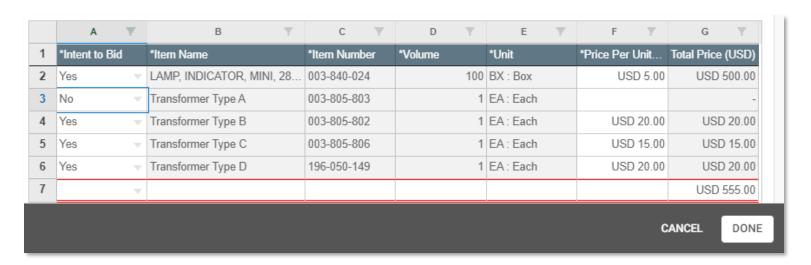
Price Sheet



Price Sheet section, the Supplier will submit their quote via the Price Sheet(s).

- Price Sheet Name
- Last Modified by Lists Supplier contact that updated the price sheet
- Last Modified On (Date)
- Response Completion % Percentage must be 100% to Submit

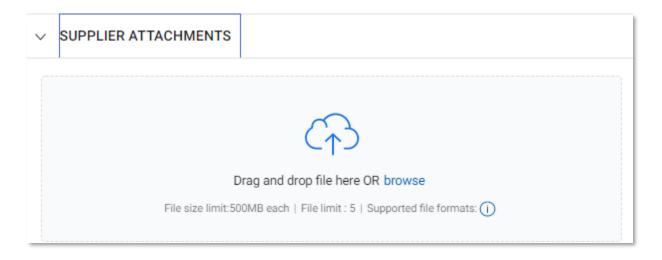
Price Sheet



Price Sheet the Supplier will enter the Price Per Unit for each line item

- Intent to Bid Answer Yes or No for each item
- Item Name
- Item Number also referred to as Part Number
- Volume
- Unit of Measure
- Total Price = Volume * Price Per Unit
- Click **DONE** once complete

Attachments

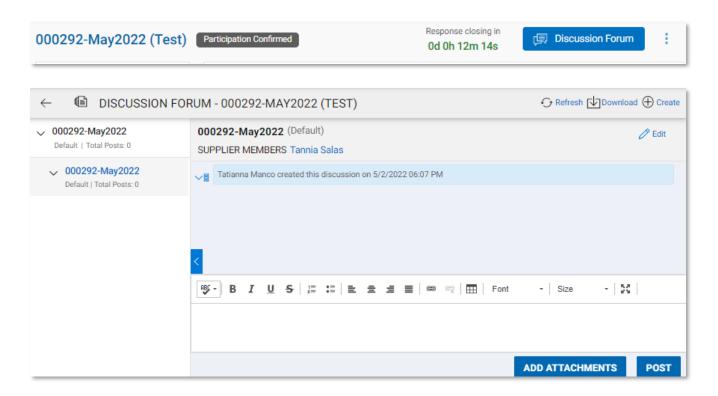


Supplier Attachments the Supplier will be able to access documents for review as they are responding to the various RFx sections

- Drawings
- Statement of Work
- Material Specifications

• Etc.

Discussion Forum



Discussion Forum is used as a means of communication between the Supplier and the Sourcing Owner.

- Enter questions in the open text field and click Post
- Utilities Sourcing Owner will respond with an Addendum

Submit



Submit

- Check Validate to see any missing fields or errors
- Click Submit Response to complete
- If needed the Supplier can click on Withdraw Responses before the timeline ends, to make edits or changes and Re-Submit

Note: Responses MUST be submitted before the Response End Time, or the supplier will not be able to continue in the sourcing event

Q & A

