



Colorado Springs Utilities  
*It's how we're all connected*

# Supplier Day 2024

Simplifying Business Relationships and Maximizing Customer Value





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# Agenda

1. Challenges and Opportunities
2. Strategic Partnerships Moving Forward
3. Contract Consolidation Strategy
4. New Project Approach
5. Success Stories and Opportunities
6. Next Steps
7. Q&A

# Challenges and Opportunities

## Current challenges

- Administrative burden
- Fragmented services

## Opportunities

- Streamlining processes
- Improving efficiency

## Benefits for current and potential suppliers

- Clearer expectations
- Stronger partnerships

# Strategic Partnerships Moving Forward



- Strategic Supplier Selection
- Cost-Saving Collaboration
- Flexible and Innovative Contracts

# Contract Consolidation Strategy

Evaluating  
existing  
contracts

Identifying opportunities for consolidation



Renegotiating  
terms

Aligning with strategic goals



# New Project Approach

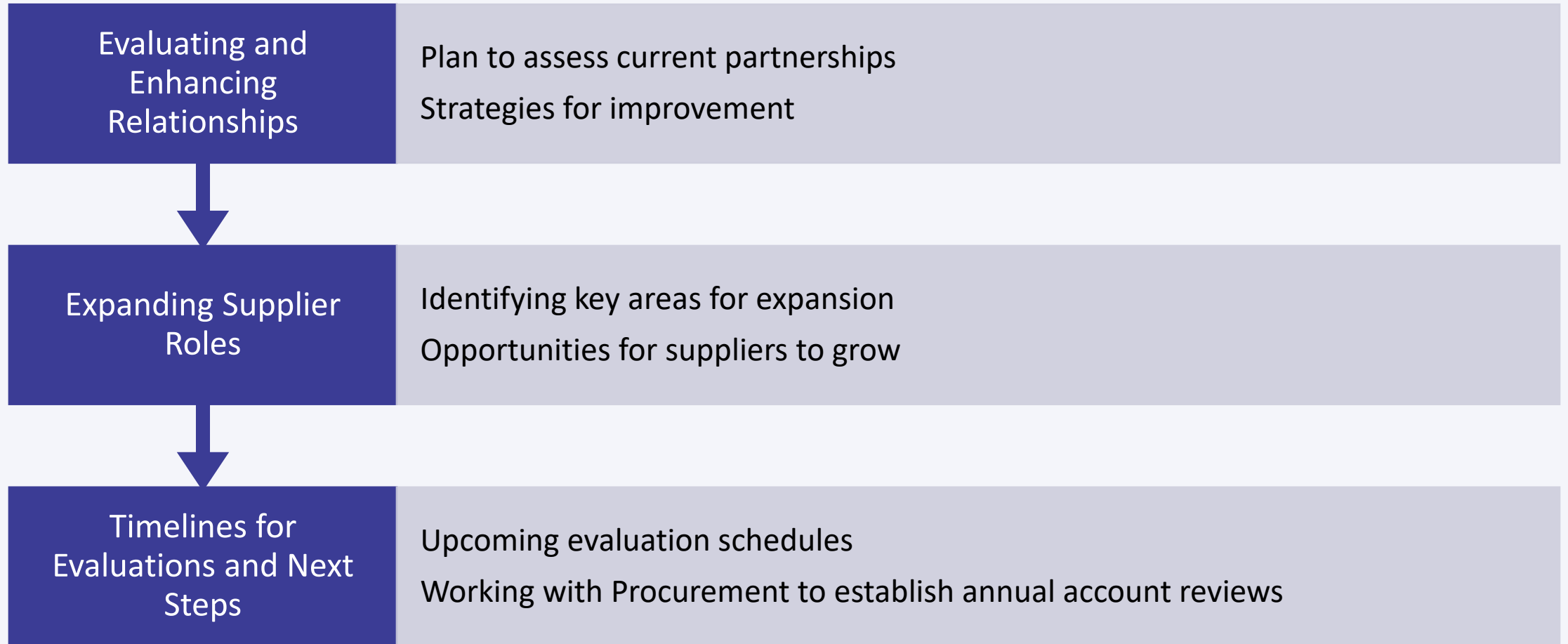
IT driven vs. outsourced model

Pilots and Proof of Concepts:

- Closer OEM partnerships
- PoC prior to RFP
- Ability to “touch” technology before purchase decisions



# Next Steps







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# Q&A